CHINA BUSINESS SUMMIT 2018 XI'AN, CHINA | 14 - 16 OCTOBER 2018

AGENDA

AS OF 8 JUNE 2018

14 OCT 2018, SUN

Onsite Registration
YPO Meets Xi'an:
Best Practices from Locals on Doing Business Successfully in China
Join us for an engaging one-hour moderated debate on whether China provides or withholds
opportunities from the rest of the world. The deep dive session will be followed by two 50-
minute industry roundtable discussions hosted by local specialists who will provide
perspectives on specific industry market updates. Questions on how to grow your business
successfully in China are welcome.
Free Time
Opening Social

YPO

15 OCT 2018, MON

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14:00 - 17:00	Panel Breakout Sessions
	Join two out of three engaging 80-minute sessions where local experts will answer your
	questions on the following topics:
	Panel Breakout Session 1:
	Changes in the Business Environment - Legal, Tax and Government
	1) Accounting and Taxation
	2) Legal and Registration
	3) Government Regulations and Relations
	Panel Breakout Session 2:
	Best Deal Practices - Dos, Don'ts and When to Play Your Cards
	1) How to Identify Real Deals
	2) Find the Right Partners
	3) Learn the Tricks of the Trade
	Panel Breakout Session 3:
	Manufacturing - What Else is China Making?
	1) Reality Check
	2) Opportunities and Challenges
17:00 - 18:30	Free Time
18:30 - 21:00	Networking Dinner
	Not only will there be a unique opportunity to network with 12 of your peers - a local adviser
	will also facilitate an interactive discussion on doing business in China.

16 OCT 2018, TUE

08:45 - 09:30	Industry Transition:
	New Era Through New Technology and Development
	China continues to dominate the steel industry in the global market. Hear Li Xin Chuang, Vice
	Secretary General, China Iron & Steel Industry Association, speak on the transformational
	journey of the steel industry in China; from a traditional steel industry to an era driven by
	rapid modernisation in the construction, infrastructure and manufacturing industries, and
	technology advancements.
09:30 - 10:15	Marketing: The Fastest Channel to Your Consumers
	With over 850 million Chinese now connected online, China boasts the largest online
	community in the world. The phenomenal success of digital marketing has toppled traditional
	marketing. Majority of marketing campaigns are completely online now, simply because this
	offers the best exposure, reach, influence and return on investment. Listen to experts speak
	on the available platforms and which one would be the fastest channel to your consumers.
10:15 - 10:30	Tea Break
10:30 - 11:15	Agriculture: A Field of Opportunities
	The Chinese government has always given top priority to the development of agriculture. Now
	the country has built up agricultural exchange and cooperation relations with major
	international agricultural and financing organisations across the globe. Harvest at the field of
	opportunities in agricultural material and technology development, modern agriculture in
	livestock, forestry, fishery and ecological conservation.
11:15 - 12:00	Energy: China's Impact on Global Energy and Environment
	China's energy demand is voracious. It is the world's largest energy consumer, importer of
	fossil fuels, nuclear installations and renewable energy. And they're not planning to slow down
	anytime soon as they are investing heavily in energy technology and growing international
	supply. What are China's plans to enable its economy to meet its energy needs? Can it avoid
	an international supply crunch? What are the investment and business implications? Once

	again, energy supply, security and cost are becoming global concerns and China is on the
	leading edge.
12:00 - 12:15	Closing Remarks
12:15 - 14:00	Lunch
14:00 - 17:00	Site Visit:
	Discover Xi'an and Learn the "Marco Polo" Path to Success
	What does Marco Polo's journey and the new One Belt One Road Initiative have in common?
	Join us on a cultural tour of Xi'an and unravel the secrets to the path of success.
17:00 - 18:00	Free Time
18:00 - 20:30	Closing Social
	The China Business Summit event officially closes at the conclusion of the Closing Social.

N.B. The agenda is a work in progress. Updates will be available on the event website www.ypo.org/ChinaBizSummit2018.